

MHN ACO

RFP Scoring

Strategic Partnership for Improving Cost and Care of High-Risk Behavioral Health Patients

Scoring for each Selection Criteria Elements will be on a Scale with a corresponding point value:

Applicant didn't address = 0 points

Applicant addresses how they will do it/applicant somewhat addresses item = 1 point

Applicant has service/fully addresses this item = 2 points

Selection Criteria

MHN ACO Staff will evaluate proposals and interview qualifying applicants. The evaluation will be based on the following criteria:

1. The quality of the applicant's plan to efficiently fulfill the project requirements as described in this RFP.
2. Experience in designing, implementing, and working within a partnership with either an ACO, health plan, or community health centers and hospitals that includes the tasks listed.
3. Applicant's knowledge of and experience with challenges facing the MH/SUD population, new payment models such as bundled payment arrangements, other recent partnerships, and willingness to think creatively and implement new strategies with this population. Applicant must demonstrate their commitment to continuous improvement.
4. The appropriateness of the applicant's budget to accomplish the tasks and deliverables in a cost-effective manner.
5. Evaluation of references.
6. Likelihood to achieve geographic specification.

Selection Criteria 1

- Services provided:
 - ACT
 - Supportive housing that is available for our population.
 - Psychiatry
 - ED responsiveness
 - IP responsiveness
 - Transitions of care
 - mobile crisis team approach
 - Community based services (will attend pcp, bh appointments, accompany to appointments, facilitate med pick up)
 - Intensive therapeutic services (etc. IOP, psychosocial rehab)
- Staffing, capacity and willingness to prioritize MHN
- Documentation and reporting:
 - Use of portal for documentation

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- Number in referrals
- Success in engagement
- Success in initiation
- Referral to medical homes
- Clinical outcomes
- Consents signed
- Partnership with ACO
 - Commit to meeting with MHN regularly

Selection Criteria 2

- Collaboration and continuing connection with medical homes
 - Experience in doing this
 - Plan for collaborating

Selection Criteria 3:

- Description of target population
- Experience working with patient in cook county
- Experience or knowledge of new payment models
- Current or recent provider partnerships
- Quality improvement program

Selection Criteria 4: Appropriateness of the Applicant's Budget

Will be evaluated by finance and contract departments at Medical Home Network.

Selection Criteria 5: Evaluation of References

- Rate on 0-2

Selection Criteria 6:

- Physical location and presence

Reviewers:

- Behavioral Health Initiatives Subcommittee members and SMEs from the ACO will review applications
- Members will independently review; then come back and reconcile individual reviews and scores
- COI: no employee of an applying organization may score any of the Proposals